

From the country of Nokia, now comes the latest in assessment tools:

DISC EXTENDED

Business with People

“Finally, assessments that provide results for behavioral change, not just analysis reports. *Extended DISC*[®] assessments are pragmatic, concise and easy-to-use.”

Dr. Marshall Goldsmith - Founding Director, Keilty, Goldsmith & Company

Member, Peter Drucker Foundation

One of the World's Top Consultants, *HR Magazine*

Rated Top 5 Executive Coaches, *Forbes*

Rated Top 10 Consultant, *Wall Street Journal*

Co-editor of the best-sellers *The Leader of the Future* and *Leading Beyond the Walls* and *Learning Journeys*

What is *Extended DISC*®

Reporter to GE's Jack Welch: "How much of your time do you spend on people issues?"

Jack Welch responded: "At least 50 percent of my time."

Extended DISC® helps with that 50%. It is a set of assessment tools that provide information that you and your employees can use. *Extended DISC*® focuses on the successful behaviors of individuals, teams and organizations. The tools provide practical and easy-to-use action plans to enhance performance.

How much time do you spend in dealing with human issues? How about others in your organization? Would you like to be more effective and receive a greater ROI?

"This tool is simply amazing."

Wallace Wang, Avon Products



How does it work?

Extended DISC® is a software and/or Internet based system. Our customers constantly marvel at how easy it is to use:

1. Your employees complete the questionnaire that takes only 10 minutes on-line or at their PC using the software.
2. You select the information you want and need. Customization is as easy as a mouse click.
3. The system provides you the information instantly and stores it in your database for convenient access. The database becomes more and more valuable over time. Would you like to have a better handle on your retention, turnover, and succession planning? How about defining and understanding successful behaviors for your employees and teams?

It could not be easier. Just ask our customers.

"A number of members of our consulting and training group, including myself, are certified and have experience with many tools, such as MBTI, HBDI, SYMLOG, etc. When we were introduced to Extended DISC® , we were so impressed that we made it the primary tool in our consulting and training. Extended DISC® is the easiest to learn, the most user-friendly, the most versatile, and enjoys wider applications for doing personal analysis, team analysis, and organizational analysis."

Jack L. Knight
President/CEO
University Associates, Inc.



Why should I use *Extended DISC*®

Simple – you want to improve the performance of your employees, teams and organization. The world’s leading organizations use *Extended DISC*® to improve their leaders, sales people, customer service representatives and teams.

“Huge success!”

Steve Alford, President, Alford Media Services

“I simply love this system.”

Lisa Turner, Director, HR, Sensormatic



Extended DISC® Tools:

Extended DISC® is a set of seven, integrated tools. However, the assessment reports are only the starting point. The system answers the most important question: “How do I/we use this valuable information to improve performance?” This is where the *Extended DISC* creates the value. Contact us today and discover what thousands of organizations already know.

1. *Extended DISC*® Personal Analysis
2. *Extended DISC*® Public Style Analysis
3. *Extended DISC*® Team Analysis
4. *Extended DISC*® Team Assessment - 360° assessment
5. *Extended DISC*® Job Analysis
6. *Extended DISC*® Work Pair Analysis
7. *Extended DISC*® Team Alignment

Please contact us if you would like a sample report.

How can I implement *Extended DISC*® at my organization?

It is simple. You have three options:

1. Use our trainers, consultants and coaches to handle everything. Sit back and let us do it all. Please contact us for more information.
2. Certify your employees (trainers, facilitators, managers) on *Extended DISC*® at your site.
3. Attend a public *Extended DISC*® Certification Session. Visit www.extendeddisc.com/usa for dates and locations.

If you are not quite sure that *Extended DISC*® is right for you, we can arrange for a pilot so you can see first hand what *Extended DISC*® can do for your organization. It is a safe and easy way to ensure you make the right decision.

What are the benefits of becoming a certified user of *Extended DISC*®?

- *Extended DISC*® Software installed at your site and on-line access.
- Practical training on *Extended DISC*® applications from our experienced staff.
- User’s Manual and Technical Manual for support.
- *Extended DISC*® PowerPoint® Slide Library to integrate into your own customized training programs.
- Discounted reports.
- Ready to deliver training programs to maximize your time.
- Toll free customer support.



A Few Representative clients:

Agilent Technologies, Ahlstrom Group, Alford Media, Avon, Bayer, BMW, Braun, CHEP, Citibank, Dun & Bradstreet, Entergy, Episcopal Diocese, Ericsson, Finnair, First Alert, Fleetwood, Genuity, Gerber, GTE, Halliburton, Honeywell, Hope International University, KPMG, Marriott, Mary Kay Cosmetics, McDonald's Corporation, Microsoft, Nissan, Nokia, Novartis, Olivetti, Rover, Samsung, Schering-Plough, Siemens, Singapore Airlines, Tandy Corporation, Turner Industries, TXU, United Paper Mills, University of Phoenix, Vaisala Corporation, Verizon Communications, Warner Music.



Business with People

Extended DISC North America, Inc.

6809 Catina Street

New Orleans, LA 70124

Tel. 800.257.7481

Fax 504.482.5479

www.extendeddisc.com/usa

info.usa@extendeddisc.com

United States – Canada – Finland – Germany – South Korea – Caribbean – Sweden – United Kingdom – Australia
New Zealand – Argentina – Brazil – Ecuador – Belgium – Chile – China – Taiwan – Denmark – Estonia – Ireland
France – Mexico – Monaco – Singapore – Spain – Switzerland – South Africa – Norway – Netherlands